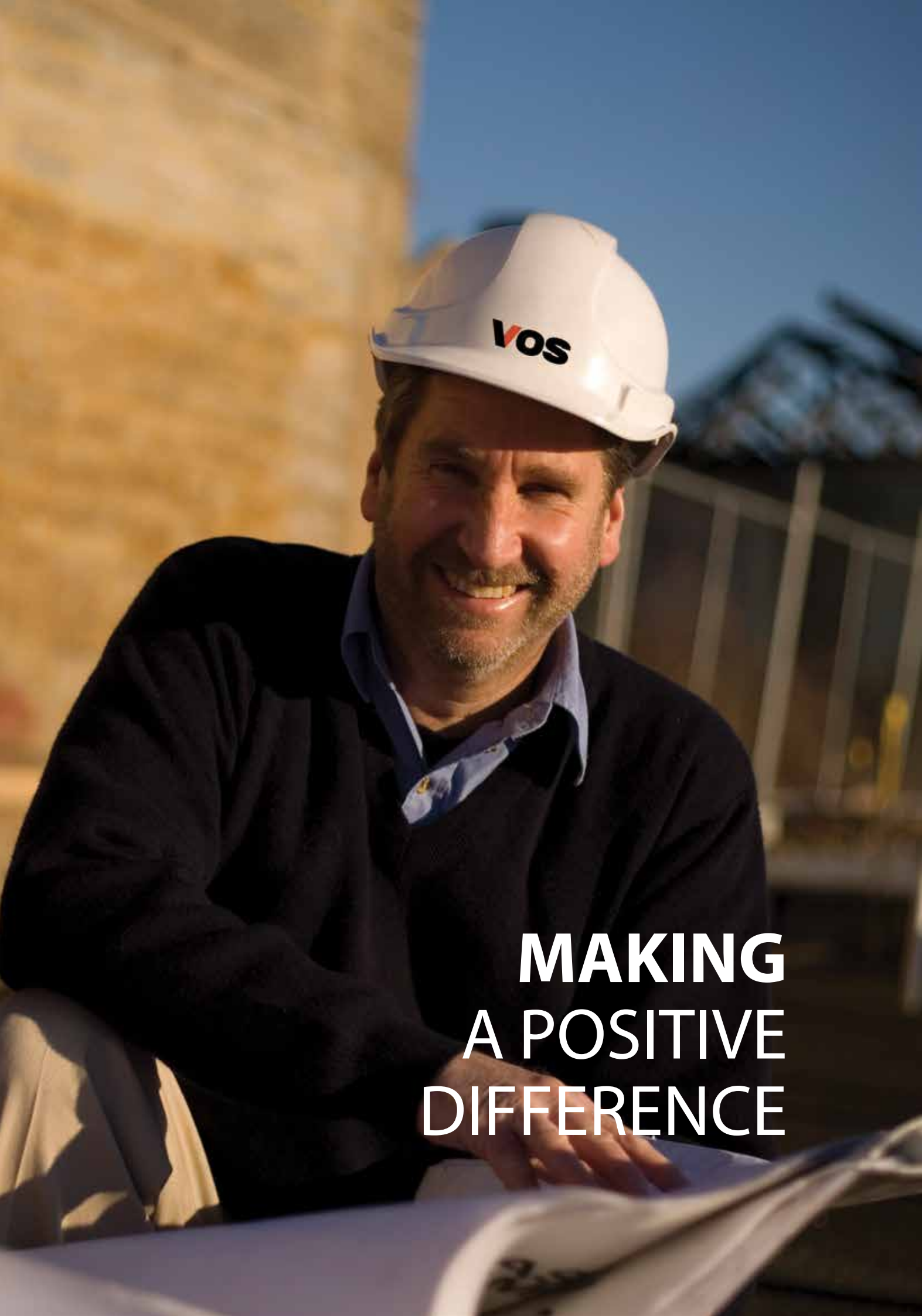


The logo for VOS, featuring the letters 'vos' in a bold, sans-serif font. The 'v' is white with a thick orange diagonal stripe running from the top left to the bottom right. The 'o' and 's' are white.

vos

COMPANY PROFILE





**MAKING
A POSITIVE
DIFFERENCE**

VOS CONSTRUCTION & JOINERY

SERVICE FOCUSSED



KURT JONES, CEO

VOS has a culture that values its relationships with our clients, employees, contractors and other stake holders. This culture is driven by strong business integrity that has stood for over 60 years.

Our performance is shown through the successful delivery of a diverse range of commercial construction projects and our ongoing working relationships with many repeat clients. We have the experience, skills and the calibre of people to provide a great experience. VOS has been repeatedly recognised over an extended period winning many awards for building excellence across Australia.

Partnering with VOS means you are adding value to our community as our purpose is to make a positive difference in all areas of our endeavours. We achieve this through building safe and quality projects and by helping those in our workforce and community that need assistance.

*Our people at VOS
are committed
to understanding
your business needs.
Through VOS
understanding
your business we
provide a service
that delivers on
your expectations.*

Our team looks forward to connecting with you to further your construction project with VOS.

MANAGEMENT TEAM

We are very proud of our highly trained, quality people.

They have excellent character and are capable of handling a very wide range of Construction, Joinery and Civil works.

EXECUTIVE MANAGEMENT



DARREN VOS
Chairman



MICHAEL VOS
Director



KURT JONES
Chief Executive Officer



ADRIAN BOTT
Chief Financial Officer

SENIOR MANAGEMENT



DARRYN SCOTT
Major Projects
Director



BRENT WILCOX
Northern Tasmania
Construction Manager



JOHN DODDRIDGE
Joinery
Manager



STUART PERCEY
Shopfitting
Manager



MARK MILLHOUSE
Southern Tasmania
Construction & Business
Development Manager



KIERAN RIMMELZWAAN
North-West Tasmania
Construction Manager



Devonport Aquatic Centre

\$10M



Blundstone Arena Bellerive

\$36M

CULTURE

OUR PURPOSE: *To build exceptional projects that make a positive difference to our clients, our employees and the community.*

VALUES: Our business is built upon an unshakeable foundation of core values which have been instilled right throughout our organisation for over 60 years in business and upon our relationships with our employees, clients and associates.

They are:



RELATIONSHIPS

- We value our relationships with our clients and providing them with quality outcomes.
- We value our relationships with our suppliers, consultants & subcontractors by cultivating mutually beneficial relationships.
- We value our relationships with our employees by helping them to grow to their fullest potential through training, coaching and providing opportunities for growth.
- We value our families to strive for a balanced work and family life.
- We value compassion and generosity so a percentage of our profits go to helping people in need both in Australia and overseas.
- We value having fun and enjoying life!

INTEGRITY

- We value integrity - telling the truth and lining our actions up with our words.
- We value diligence - working productively and continually looking at ways of improving.
- We value financial freedom and keeping debt to a minimum.
- We value responsible use of our natural and material resources.

SAFETY

- We value a safe and secure workplace.

QUALITY

- We value quality, excellence and innovation in all we do.

CAPABILITY

VOS Construction & Joinery has a highly respected team of building professionals, with an enviable reputation for working with our clients, to provide the most cost effective designs and construction that meet our clients requirements in the shortest possible time frame, for the lowest possible cost.

We now have an extensive list of customers who have undertaken design and construct projects with us.

Many of our customers are opting to use our dedicated staff to deliver their projects in this one stop cost effective manner.

All aspects of construction, from development approval, to issue of the final occupancy certificate are undertaken and managed by our staff. This ensures a stress free journey through the construction process for our clients.

As well as design and construct projects, we also are able to review a client's existing plans with a view to value add and improve their concepts by utilising the skills learnt from over forty years in the construction business.



Henry Jones Art Hotel

\$40M

IXL REDEVELOPMENT, HOBART WATERFRONT

During the construction process MN +A valued VOS Construction & Joinery's collaborative approach to resolving difficult on site details, to ensure both a quality and cost effective solution. In particular it was of great benefit to have access to the expertise of both VOS glazing contractors and joinery workshop. Their workmanship was reliable and of good quality, and there was an ongoing commitment to post occupancy support. As VOS purchased the rights to act as the Developer and Builder of the complex, they were not only responsible for the construction of the project, but also its management and overall cost control.

JULIE PAYNE Partner
Morris-Nunn + Associates

PROJECT MANAGEMENT & DEVELOPMENTS

VOS Construction & Joinery is a dynamic building company with offices in Hobart , Launceston and Devonport enabling us to cover the whole state of Tasmania.

With a clear commitment to quality and an awareness of professional training, our work force always strives towards industry best practice. We challenge our staff to provide a stimulating, exciting environment that rewards only the most outstanding results.

We are motivated to achieve the most successful outcomes for, and to develop ongoing relationships with, our clients. We maintain professional dealings with all subcontractors and suppliers.

Through every stage of construction, our focus is on project management, resources, and communication.

Notable projects & developments managed & constructed by the company employees include:

- Retail & Shopping Centres
- Multi-Level Offices
- Law Court Buildings
- Sporting Facilities & Grandstand
- Hospitals, Clinics & Nursing Homes
- Restaurants, Hotels & Wineries
- Education
- Heritage Restoration
- Apartments & Industrial
- Infrastructure Projects

Commercial construction procurement models that we provide include:

- Construction Management CM
- Design & Construct D&C
- Managing Contractor MC
- Early Contractor Involvement ECI
- Tendered

Devonport Aquatic and Liesure

\$10M



Woolworths Wellington St Launceston

\$12M



North West Regional
Hospital Burnie

\$36M



Avila Apartments Prospect

\$4M



JOINERY

VOS Construction & Joinery is a nation-wide joinery and shop fit-out specialist, which, for the past 60 years has built an excellent local and interstate reputation for delivering quality detail joinery and efficient reliable service.



Hilton Hotel Fitout
Melbourne



Margaret Court Arena
Victoria



Yarra Arts Centre
Victoria



Hilton Hotel
Victoria

Work has successfully been undertaken ranging from straightforward commercial fit-outs, such as bars, reception counters and joinery projects to prestigious and complex apartment, office and shop fit-outs throughout Australia.

By utilising the latest in computerised machinery, VOS Construction & Joinery will manufacture to meet your specific needs. By using the latest CNC work station technology, VOS is able to construct to precision your individual requirements and ensure the highest standards of finish.

The Joinery and Shopfitting production and office facilities are located in Tasmania and interstate. Much of our joinery work is created at our 2,500 square metre manufacturing plant in Hobart where we have access to vast amounts of high quality timber and our very skilled and competitive labour force. This enables us to compete successfully on both high volume and one-off projects in both local and interstate markets.

VOS Joinery & Shopfitting is proud of the relationship built with our clients and it is testament to that fact that we have retained and further developed a repeat business culture that ultimately complements efficiencies that work to the advantage of both parties with a shared common goal.

SHOPFITTING

VOS Shopfitting is a leading office refurbishment and shopfitting specialist. Based in Hobart, we offer a turnkey solution for most commercial fit out/ refurbishment projects across a number of different markets and industries.



VOS Shopfitting are based in Hobart and now have a joinery manufacturing and assembly facility in Victoria. Our team of shopfitting professionals are available to bring their significant experience to your project. We undertake projects nationwide and in NZ. We offer a complete service to ensure that all aspects of your fitout projects are undertaken with professional synergy to ensure a seamless, timely and quality handover within your budget.

Some of the international and national organisations enjoying the VOS Shopfitting experience are:

Emirates Leisure Retail Australia (Hudsons Coffee, Tuk Chop & Limestone Bar & Grill, Boags Upper Deck)
Luxottica (OPSM, Sunglass Hut, Laubman and Pank) 200 + stores, 10 year client
Vodafone 13 store contract nationwide
Terry White Chemists nationwide, 6 year client
Pharmacies Terry White Chemists, Priceline, Discount Pharmacy Stores, Chemmart
Food & Beverage Foodco (Muffin Break, Jamica Blue) Zambrero's, Banjos, Liveat
Fashion & Retail Just Group (Peter Alexander, Just Jeans, Portmans, Jacqui E)



Tasmanian Museum Art Gallery Hobart

\$13M

ACHIEVEMENTS

We are very pleased to have won many awards over the years.

To view an extensive list of all our awards please visit vosconstruction.com.au/awards/

2018

MASTER BUILDERS TASMANIA EXCELLENCE AWARDS

- Commercial Builder of the Year Award for 2018
- Renovation/Fitout under \$1m – Liveat Kings Meadows
- Renovation/Fitout \$1m - \$5m – MACq01 Restaurant
- New Construction \$1m - \$2m – Clover Hill Vineyard
- New Construction \$5m - \$10m – Port Arthur Visitors Centre
- Medium Density Housing Construction – Claremont Golf Course Residential Development Stage 1
- Health Facility – MCH Antenatal Clinic Redevelopment
- Commercial Builder of the Year 2018

AUSTRALIAN GLASS AND GLAZING TASMANIAN DIVISION AWARDS

- Energy Efficiency: Macquarie Wharf 01
- Most Striking Glazing Project above \$50 000, Macquarie Wharf 01
- Workmanship Award: Macquarie Wharf 01

ASOFIA TASMANIAN FITOUT OF THE YEAR – MACQ01 HOTEL FITOUT

2017

MASTER BUILDERS TASMANIA EXCELLENCE AWARDS

- Renovation Fitout under \$1M - St Lukes Launceston
- New Construction \$2M - \$5M - Launceston Health Hub
- Renovation Fitout over \$10M - HIAPL (Hobart Airport)
- RACV Best Use of Glass
- Launceston Health Hub Soil And Water Management

2016

MASTER BUILDERS NATIONAL EXCELLENCE AWARDS

- National Commercial/Industrial Construction Award – under \$5 million, Three Capes Track Huts, Tasmania

MASTER BUILDERS TASMANIA EXCELLENCE AWARDS

- Commercial Builder of the year Award for 2016
- Renovation / Fitout over \$1M – Woolworths Supermarket, Prospect Launceston
- New Construction under \$1M – UTAS Mt St Vincent Nursing Home, Ulverstone
- New Construction \$2M to \$5M – 3 Capes Track accommodation, Port Arthur
- New Construction \$5M to \$10M – Guilford Young College Creative Arts Link, Glenorchy
- New Construction over \$10M – North West Regional Hospital, Burnie
- Soil & Water Management – Parliament Square, Hobart
- Work, Health & Safety (WHS) – Woolworths Supermarket, Launceston
- ASOFIA Tasmanian Fitout of the Year – Banjo's Beerwah Queensland

ADDING VALUE TO OUR COMMUNITY

CANLAON, PHILIPPINES
Some of the children who have benefited
from our sponsorship of the early child-
hood development program



IT IS OUR LOVE FOR PEOPLE and our commitment to helping those who are suffering extreme hardship that inspires us to give a percentage of our net profit each year to helping the needy in Australia and overseas - which means our clients are partnering with us so together we are truly *"making a positive difference"*.

SAMARITAN'S PURSE, one of the charities that VOS supports is a non-profit, Christian organisation providing emergency relief and development assistance to suffering people around the world. Samaritan's Purse is meeting the physical needs of victims of war, famine, natural disaster, poverty and disease with the aim of demonstrating God's love and sharing the Good News of Jesus Christ. The aid and assistance are given without regard to the race, creed, gender, religion, or ethnicity of the beneficiaries.

Macquarie Wharf 01 Hotel & Retail Development Hobart

\$40M



MANAGEMENT SYSTEMS & FINANCIAL DETAILS

MANAGEMENT SYSTEMS

VOS Construction & Joinery is dedicated to best practice management systems and has the following accreditations:



An accredited organisation under the Australian Government Building and Construction OHS Accreditation Scheme.

AS/NZS ISO 4801:2001 – Health and Safety Management Systems

AS/NZS ISO 14001:2004 – Environmental Management Systems

AS/NZS ISO 9001:2008 – Quality Management Systems

FINANCIAL DETAILS

VOS Construction & Joinery is a privately owned company that was incorporated in 1986 and has operated successfully since that time. The Vos family has owned and operated businesses in Tasmania since 1956.

Our company is in a very strong financial position with no bank debt. Clients are assured that the sound financial position of the company enables it to complete every project it undertakes.

KPMG Chartered Accountants

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E mrees@kpmg.com.au

Bank Contact

Commonwealth Bank of Australia

Mr Michael Howard

P 03 6337 4471

F 03 6337 4477

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